



Exit Strategy Workshop

Building strong sustainable results



Learning Event
Sydney, NSW; June 20 & 21 2018

Workshop overview

All organisations face the challenge of closing projects and programs and withdrawing from countries and partnerships. This might be driven by strategic decisions to reduce support, changing country or organisational priorities, or donor funding cuts.

Whatever the reason, exiting from a project, program, country, or partnership is no easy task for anyone involved.

But, before phasing out programs and projects, it is critical to develop a sustainable Exit Strategy to facilitate a responsible withdrawal. The purpose is to plan for and achieve intervention sustainability after program end and to deliver to stakeholders the expected and potentially on-going results.

*This Exit Strategy workshop is applicable for domestic and international contexts.

What's involved

Organisational Exit Strategy

- Exit strategy principles
- Why is it best practice?
- Aligning vision and mission with exit
- Setting up an exit goal that is transparent and tangible
- Program / project planning incl. theory of change, monitoring and evaluation
- Contextualisation
- Initial country and stakeholder engagement
- In-country partnership development
- Exit strategy adherence - disengagement criteria
- Expectation management - internal and external
- Risk management
- Funding sustainability - alternative and traditional models

Personal Exit Strategy

- Structural and governance considerations
- Internal hiring policies
- Recruitment
- Knowledge management and transition
- Capacity development
- Operational transition
- What's next? Preparing for post exit.

Learning objectives

1. Understand the key principles and elements of a successful Exit Strategy
2. Define the necessary criteria to develop an Exit Strategy
3. Analyse and describe contextual needs
4. Ability to identify stakeholder identification and engagement methods and approaches

5. Develop objectives and strategic options in exiting from a country, program or project
6. Select the most appropriate strategy and design a plan of action
7. Develop monitoring and evaluation tools to follow-up the plan of action

Who it's for

We empower leaders and employees of NGOs, corporations, Governments, social enterprises, start-ups, and others to develop sustainable solutions to humanity's biggest challenges. You may be an:

- Individual
- Grassroots organisation
- Mid-large NGO
- Private sector actor
- Public sector agency

Fundamentally, this training is for anyone interested in ensuring that development is sustainable, does not have a detrimental effect, and that the expertise and momentum for change is not lost.

Facilitators

Experienced Development practitioners with vocational training qualifications:

1. [Cory Steinhauer](#) (BCom, MSSc), Humanitarian Institute and University of Sydney, contributes his social development expertise and prepares participants for programming and organisational realities. Over the years Cory has advised the United Nations, Governments, the private, and social sectors in Afghanistan, Australia, Cambodia, Korea, Laos, New Zealand, Mexico, Pakistan, Papua New Guinea, Somalia, South Sudan, Syria, Timor, Turkey and Vietnam.
2. [Weh Yeoh](#), WhyDev and OIC Cambodia, brings his strengths in strategic leadership, management, leading change, service design, development programming, and stakeholder management from across Asia Pacific. Most recently Weh facilitated OIC's 2030 Exit Strategy i.e. 100 speech therapists employed by the Cambodian Government, and successfully completed his personal Exit Strategy in 2017.

How it works

- Sydney, NSW, June 20 & 21 2018
- Time commitment of 16 hours over two consecutive days
- Registration is from 8:45am for a 9:15am start and finishing by 5:00pm each day
- Each day is split into four sessions, separated by breaks (catering provided).
- You will be encouraged to actively participate in networking, discussions and experiential learning.
- The facilitators utilise practical and theoretical knowledge to ensure the workshop is applicable to contextual and programming realities.
- Simulations are used to challenge learners to implement and discuss workshop teachings.

How it's facilitated

Workshop is facilitated using several engaging methodologies including:

- Lectures
- Virtual Reality
- Group discussions
- Team exercises
- Individual / group learning activities
- Desktop simulations

What makes this workshop different

The Exit Strategy professional development workshop exists to foster the growth of intervention sustainability. If you attend the program, you'll have a remarkable opportunity to learn about disengagement and its broader implications; grow into programming thought leaders; and build a strong, diverse community of friends for life who share your commitment to sustainable change.

This workshop addresses questions around the importance of Exit Strategies - sustainability is a key theme evoked throughout. Participants are encouraged to think of an Exit Strategy as a Sustainability Plan, which has inherent benefits irrespective of timing and context.

Exit Strategies are part of good program planning and thus their basic premise (promoting sustainable outcomes) and components should not be foreign. With a bit of practice, over time they can be mainstreamed into all aspects of programming from assessment, planning and design to implementation, monitoring and evaluation. This workshop will encourage and promote that process among practitioners, as well as among external stakeholders and partners.

What you'll receive

- 'Certificate of Completion' to share with your professional network.
- A workshop manual that captures important insights.
- A flexible skill set to implement sustainable programs and projects.
- A network of like-minded leaders that spans across industries, sectors and functions.

Workshop fee options

Social sector: AUD\$495.00 per ticket

Public sector: AUD\$595.00 per ticket

Private sector: AUD\$595.00 per ticket

Start-up / social entrepreneur: AUD\$495.00 per ticket

University student / Humanitarian Institute Alumni: AUD\$350.00 per ticket

Group / organisation (4+ people) discounts available (10%).

Once registration is complete an invoice will be issued.

Payment is required prior to workshop commencement (online and EFT options available).

How to enrol

1. Complete the [enrolment form](#).
 2. The team will review and confirm registration details.
 3. Upon successful admission, you will receive a Confirmation Email and Fee Invoice.
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About Humanitarian Institute

Founded in 2015, [Humanitarian Institute](#) is an expert Aid and Development training provider offering pre-service and in-service training, support and education programs.

The world urgently needs new mindsets, skill sets and toolsets to overcome complex global crises.

We empower leaders and employees of NGOs, corporations, Governments, social enterprises, startups, and others to develop sustainable solutions to humanity's biggest challenges.

Our custom-designed and ready-made learning and development solutions for Humanitarian and Development organisations support the achievement of an equitable and abundant future.

[Cory Steinhauer](#), Chief Executive Officer
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END.